



## **GeM Sahay Mobile Application**

### **Frequently Asked Questions**

#### **What is GeM Sahay?**

GeM Sahay app is a financing opportunity being made available to GeM sellers to avail financing against their GeM Purchase Orders (PO).

#### **Who can get a loan on GeM Sahay?**

Sellers who meet the following criteria can get a loan on the GeM Sahay app:

1. GeM sellers who are sole proprietors and on GSTN
2. 4+ rating and transactions with GeM in the last 12 months
3. Enable API access in GSTN Portal (<https://www.gstzen.in/a/enable-api-access-in-gstn-portal.html>)
4. Do not raise invoices for POs that you wish to finance
5. Ensure that POs are created at least 3 hours after opting for GeM Sahay in the profile section
6. Only POs with payment type PFMS, GeM Pool and CRPF Online account will show
7. For availing financing through a lender who is not your primary banker or through an NBFC on GeM Sahay platform, you must have an Udyam Certificate issued by the Ministry of MSME, India.

#### **What amounts of loan can I expect to receive?**

The loan amounts can vary and be up to 80% of the Purchase Order Value. They will vary case by case depending on the Seller Profile.

#### **Will I get the loan disbursed the same day or just an in-principle approval?**

The loans will be disbursed instantly or the same day

#### **What is a GeM Sahay virtual account?**

For availing financing through GeM Sahay, a virtual account is created for a borrowing seller. It acts as an escrow account where the payment against a financed Purchase Order (PO) will first be transferred to when the buyer makes the payment against the PO. This helps lenders get repaid first from the payment buyer makes against the PO. The balance amount once the lender has been paid, is settled to the seller's primary account on GeM. It is an account created by a GeM collection account partner and



the Seller does not have to submit any documentation or take steps to create the account. It is auto-created for the sellers that opt for GeM Sahay financing.

**Will I have to make the loan repayment or will the buyer pay back on my behalf?**

For GeM Sahay Financing, the recourse is on the seller. A new GeM Sahay Virtual Account will be created for the sellers when they sign up for GeM Sahay. This virtual account will receive the payments from the buyers when they pay against your financed Purchase Orders. The payment will be first used to clear the outstanding due to the lender and then remaining balance will be settled to your primary bank account on GeM.

**What happens in case of Order cancellation and if the Buyer delays payment?**

In case of order cancellation or no payment by Buyer till the date specified by lender, the recourse to pay will be on the Seller. The Seller will pay the amount with interest to the virtual account created. The details of payments will be made available on the GeM Sahay mobile app.

**How do I know what amount is deducted and what is outstanding for a loan I avail through GeM Sahay?**

The details regarding the amount deducted against an active loan, the payments outstanding and more will be available to check on the GeM Sahay mobile app.

**Is the financing available on CRAC invoices too?**

Currently, the financing is available only on eligible Purchase Orders and not on CRAC invoices.

**How do I use the GeM Sahay service?**

Once you opt in for GeM Sahay service on your Seller Profile page by toggling on the provided option, the team will reach out with the Android app link for you to install the mobile app.

**Is the app available in Android and iOS?**

Currently, the GeM Sahay service is available only on Android.



**Is GeM Sahay service available on Govt e-marketplace website?**

Currently, the service is available only on GeM Sahay Android Mobile app that has to be installed separately.

**What will be the tenure for the loans through GeM Sahay?**

GeM Sahay financing will be for a short tenure of 75 - 90 days on average.

**What all data will I have to share for availing the GeM Sahay Financing facility?**

Your GeM related data will be shared with lenders via GeM Sahay mobile application, only upon your approval and consent. For details, please refer to GeM Sahay Terms of Service.

**What will I have to pay to avail the GeM Sahay service?**

Access to GeM Sahay service through the mobile app is free and of no charge. The only charges levied will be by the participating lender, whose loan offer you choose to accept.

**What is the difference between GeM Sahay and TReDS?**

GeM Sahay is not a factoring product. There is no buyer involvement. It is an unsecured loan, provided on the basis of your GeM data.